

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934  
Date of Report (Date of earliest event reported)  
September 22, 2020

**ORIGIN BANCORP, INC.**  
(Exact name of Registrant as specified in its charter)

**Louisiana**  
(State or other jurisdiction of incorporation)

**001-38487**  
(Commission File No.)

**72-1192928**  
(I.R.S. Employer Identification No.)

**500 South Service Road East**  
**Ruston, Louisiana 71270**  
(Address of principal executive offices) (zip code)

Registrant's telephone number, including area code: **(318) 255-2222**

**Not Applicable**  
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**Securities registered pursuant to Section 12(b) of the Act:**

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$5.00 per share	OBNK	Nasdaq Global Select Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**ITEM 7.01****Regulation FD Disclosure**

During the third quarter of 2020, officers of Origin Bancorp, Inc. are presenting at various investor conferences. A copy of the presentation materials to be used in such conferences is attached as Exhibit 99.1.

As provided in General Instructions B.2 to Form 8-K, the information furnished in this Item 7.01 and in Exhibit 99.1 of this Current Report on Form 8-K shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, and such information shall not be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

**ITEM 9.01****Financial Statements and Exhibits**

(d) Exhibits. The following is furnished as an exhibit to this Current Report on Form 8-K.

Exhibit 99.1	<a href="#">Presentation materials</a>
Exhibit 104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: **September 22, 2020**

**ORIGIN BANCORP, INC.**

By: /s/ Stephen H. Brolly

Stephen H. Brolly, Chief Financial Officer



**ORIGIN BANCORP, INC.** \_\_\_\_\_

9/22/20 INVESTOR UPDATE

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## FORWARD-LOOKING STATEMENTS AND NON-GAAP INFORMATION

This presentation contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include information regarding Origin Bancorp, Inc.'s ("Origin" or the "Company") future financial performance, business and growth strategy, projected plans and objectives, including the Company's loan loss reserve and allowance for credit losses related to the COVID-19 pandemic and any expected purchases of its outstanding common stock, and related transactions and other projections based on macroeconomic and industry trends, including expectations regarding and efforts to respond to the COVID-19 pandemic and continued low interest rates or interest rate cuts by the Federal Reserve and the resulting impact on Origin's results of operations, estimated forbearance amounts and expectations regarding the Company's liquidity, including in connection with advances obtained from the FHLB, which are all subject to change and may be inherently unreliable due to the multiple factors that impact broader economic and industry trends, and any such changes may be material. Such forward-looking statements are based on various facts and derived utilizing important assumptions and current expectations, estimates and projections about Origin and its subsidiaries, any of which may change over time and some of which may be beyond Origin's control. Statements or statistics preceded by, followed by or that otherwise include the words "assuming," "believes," "expects," "anticipates," "intends," "projects," "estimates," "plans" and similar expressions or future or conditional verbs such as "will," "should," "would," "may" and "could" and variations of such terms are generally forward-looking in nature and not historical facts, although not all forward-looking statements include the foregoing words. Further, certain factors that could affect the Company's future results and cause actual results to differ materially from those expressed in the forward-looking statements include: the continuing duration and impacts of the COVID-19 global pandemic and efforts to contain its transmission, including the effect of these factors on Origin's business, customers and economic conditions generally as well as the impact of the actions taken by governmental authorities to address the impact of COVID-19 on the United States economy, including, without limitation, the Coronavirus Aid, Relief and Economic Security Act ("CARES Act"); deterioration of Origin's asset quality; factors that can adversely impact the performance of Origin's loan portfolio, including real estate values and liquidity in Origin's primary market areas; the financial health of Origin's commercial borrowers and the success of construction projects that Origin finances; changes in the value of collateral securing Origin's loans; Origin's ability to anticipate interest rate changes and manage interest rate risk; the effectiveness of Origin's risk management framework and quantitative models; Origin's inability to receive dividends from Origin Bank and to service debt, pay dividends to Origin's common stockholders, repurchase Origin's shares of common stock and satisfy obligations as they become due; business and economic conditions generally and in the financial services industry, nationally and within Origin's primary market areas; changes in Origin's operation or expansion strategy or Origin's ability to prudently manage its growth and execute its strategy; changes in management personnel; Origin's ability to maintain important customer relationships, reputation or otherwise avoid liquidity risk; increasing costs as Origin grows deposits; operational risks associated with Origin's business; volatility and direction of market interest rates; increased competition in the financial services industry, particularly from regional and national institutions; difficult market conditions and unfavorable economic trends in the United States generally, and particularly in the market areas in which Origin operates and in which its loans are concentrated; an increase in unemployment levels and slowdowns in economic growth; Origin's level of nonperforming assets and the costs associated with resolving any problem loans including litigation and other costs; the credit risk associated with the substantial amount of commercial real estate, construction and land development, and commercial loans in Origin's loan portfolio; changes in laws, rules, regulations, interpretations or policies relating to financial institutions, and potential expenses associated with complying with such regulations; periodic changes to the extensive body of accounting rules and best practices; further government intervention in the U.S. financial system; compliance with governmental and regulatory requirements, including the Dodd-Frank Wall Street Reform and Consumer Protection Act and others relating to banking, consumer protection, securities and tax matters; Origin's ability to comply with applicable capital and liquidity requirements, including its ability to generate liquidity internally or raise capital on favorable terms, including continued access to the debt and equity capital markets; changes in the utility of Origin's non-GAAP liquidity measurements and its underlying assumptions or estimates; uncertainty regarding the future of the London Interbank Offered Rate and the impact of any replacement alternatives on Origin's business; possible changes in trade, monetary and fiscal policies, laws and regulations and other activities of governments, agencies, and similar organizations; natural disasters and adverse weather events, acts of terrorism, an outbreak of hostilities, regional or national protests and civil unrest (including any resulting branch closures or property damage), widespread illness or public health outbreaks or other international or domestic calamities, and other matters beyond Origin's control; and system failures, cybersecurity threats and/or security breaches and the cost of defending against them. For a discussion of these and other risks that may cause actual results to differ from expectations, please refer to the sections titled "Cautionary Note Regarding Forward-Looking Statements" and "Risk Factors" in Origin's most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission ("SEC") and any updates to those sections set forth in Origin's subsequent Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. If one or more events related to these or other risks or uncertainties materialize, or if Origin's underlying assumptions prove to be incorrect, actual results may differ materially from what Origin anticipates. Accordingly, you should not place undue reliance on any forward-looking statements. Any forward-looking statement speaks only as of the date on which it is made, and Origin does not undertake any obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise. New risks and uncertainties arise from time to time, and it is not possible for Origin to predict those events or how they may affect Origin. In addition, Origin cannot assess the impact of each factor on Origin's business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. All forward-looking statements, expressed or implied, included in this communication are expressly qualified in their entirety by this cautionary statement. This cautionary statement should also be considered in connection with any subsequent written or oral forward-looking statements that Origin or persons acting on Origin's behalf may issue. Annualized, pro forma, adjusted projected and estimated numbers are used for illustrative purpose only, are not forecasts and may not reflect actual results.

Furthermore, many of these risks and uncertainties are currently amplified by and may continue to be amplified by or may, in the future, be amplified by, the recent outbreak of the COVID-19 pandemic and the impact of varying governmental responses, including the CARES Act, that affect Origin's customers and the economies where they operate.

Origin reports its results in accordance with United States generally accepted accounting principles ("GAAP"). However, management believes that certain supplemental non-GAAP financial measures used in managing its business may provide meaningful information to investors about underlying trends in its business. Management uses these non-GAAP measures to evaluate the Company's operating performance and believes that these non-GAAP measures provide information that is important to investors and that is useful in understanding Origin's results of operations. However, non-GAAP financial measures are supplemental and should be viewed in addition to, and not as an alternative for, Origin's reported results prepared in accordance with GAAP. The following are the non-GAAP measures used in this presentation:

- Tangible common equity is defined as total common stockholders' equity less goodwill and other intangible assets, net
- Tangible book value per common share is determined by dividing tangible common equity by common shares outstanding at the end of the period
- Pre-tax pre-provision earnings is calculated by adding provision for credit losses and income tax expense to net income
- Pre-tax pre-provision return on average assets is calculated by dividing pre-tax pre-provision earnings by number of days in the quarter, multiplying by the number of days in the year, then dividing by total average assets
- Pre-tax pre-provision return on average stockholder's equity is calculated by dividing pre-tax pre-provision earnings by number of days in the quarter, multiplying by the number of days in the year, then dividing by total average stockholder's equity

## FINANCIAL RESULTS - SECOND QUARTER 2020

DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

Balance Sheet	June 30 2020	March 31 2020	June 30 2019	Linked Qtr \$ Δ	Linked Qtr % Δ	YoY \$ Δ	YoY % Δ
Total Loans Held For Investment ("LHFI")	\$ 5,312,194	\$ 4,481,185	\$ 3,984,597	\$ 831,009	18.5 %	\$ 1,327,597	33.3 %
Total Assets	6,643,909	6,049,638	5,119,625	594,271	9.8	1,524,284	29.8
Total Deposits	5,372,222	4,556,246	3,855,012	815,976	17.9	1,517,210	39.4
Tangible Common Equity <sup>(1)</sup>	583,828	575,390	552,149	8,438	1.5	31,679	5.7
Book Value per Common Share	26.16	25.84	24.58	0.32	1.2	1.58	6.4
Tangible Book Value per Common Share <sup>(1)</sup>	24.84	24.51	23.22	0.33	1.3	1.62	7.0
<b>Income Statement</b>							
Net Interest Income	46,290	42,810	42,969	3,480	8.1	3,321	7.7
Provision for Credit Losses	21,403	18,531	1,985	2,872	15.5	19,418	978.2
Noninterest Income	19,076	12,144	11,176	6,932	57.1	7,900	70.7
Noninterest Expense	38,220	36,097	37,095	2,123	5.9	1,125	3.0
Net Income	4,957	753	12,283	4,204	558.3	(7,326)	(59.6)
Pre-Tax Pre-Provision Earnings ("PTPP") <sup>(1)</sup>	27,146	18,857	17,050	8,289	44.0	10,096	59.2
Diluted EPS	0.21	0.03	0.52	0.18	600.0	(0.31)	(59.6)
Dividends Declared per Common Share	0.0925	0.0925	0.0325	—	—	0.06	184.6
<b>Selected Ratios</b>							
NIM - FTE	3.09 %	3.44 %	3.70 %	-35 bp	(10.2)%	-61 bp	(16.5)%
Efficiency Ratio	58.47	65.69	68.51	-722 bp	(11.0)	-1004 bp	(14.7)
ROAA (annualized)	0.31	0.06	0.98	25 bp	416.7	-67 bp	(68.4)
ROAE (annualized)	3.23	0.50	8.54	273 bp	546.0	-531 bp	(62.2)
PTPP ROAA (annualized) <sup>(1)</sup>	1.69	1.40	1.36	29 bp	20.7	33 bp	24.3
PTPP ROAE (annualized) <sup>(1)</sup>	17.67	12.41	12.19	526 bp	42.4	548 bp	45.0

<sup>(1)</sup> As used in this presentation, tangible common equity, tangible book value per common share, PTPP, PTPP ROAA, and PTPP ROAE are non-GAAP financial measures. For a reconciliation of these non-GAAP financial measures to their comparable GAAP measures, see slide 20 of this presentation.

ORIGIN BANCORP, INC. \_\_\_\_\_

## FINANCIAL RESULTS - 1H 2020

DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

Income Statement	1H 2020		1H 2019		YoY \$ Δ	YoY % Δ	
Net Interest Income	\$	89,100	\$	84,995	\$	4,105	4.8 %
Provision for Credit Losses		39,934		2,990		36,944	1,235.6
Noninterest Income		31,220		22,780		8,440	37.1
Noninterest Expense		74,317		72,476		1,841	2.5
Net Income		5,710		26,438		(20,728)	(78.4)
PTPP <sup>(1)</sup>		46,003		35,299		10,704	30.3
Diluted EPS		0.24		1.11		(0.87)	(78.4)
Dividends Declared per Common Share		0.185		0.065		0.12	184.6
<b>Selected Ratios</b>							
NIM - FTE		3.25 %		3.75 %		-50 bp	(13.3)%
Efficiency Ratio		61.77		67.25		-548 bp	(8.1)
ROAA (annualized)		0.19		1.08		-89 bp	(82.4)
ROAE (annualized)		1.87		9.38		-751 bp	(80.1)
PTPP ROAA (annualized) <sup>(1)</sup>		1.56		1.44		12 bp	8.3
PTPP ROAE (annualized) <sup>(1)</sup>		15.05		12.52		253 bp	20.2

<sup>(1)</sup> As used in this presentation, PTPP, PTPP ROAA, and PTPP ROAE are non-GAAP financial measures. For a reconciliation of these non-GAAP financial measures to their comparable GAAP measures, see slide 20 of this presentation.

ORIGIN BANCORP, INC. \_\_\_\_\_



## SUPPORTING OUR CUSTOMERS - FORBEARANCE AND PPP LOANS

DOLLARS IN THOUSANDS

### COVID-19 LHFI Forbearances

Industry	6/30/2020		8/31/2020		Estimated 9/30/2020		Estimated 10/31/2020	
	Forbearance Amount	% of LHFI <sup>(1)</sup>	Forbearance Amount	% of LHFI <sup>(1)</sup>	Forbearance Amount	% of LHFI <sup>(1)</sup>	Forbearance Amount	% of LHFI <sup>(1)</sup>
Hotels	\$ 59,258	92.5 %	\$ 58,183	86.4 %	\$ 58,183	86.4 %	\$ 43,507	64.6 %
Energy	6,776	10.8	9,571	16.8	883	1.5	181	0.3
Non-Essential Retail	82,424	56.2	52,131	34.4	39,922	26.4	17,648	11.7
Restaurants	100,209	74.7	50,748	35.4	30,976	21.6	9,574	6.7
Assisted Living	48,935	34.9	59,744	41.7	32,052	22.4	32,052	22.4
Other	709,564	16.8	181,785	4.1	130,520	3.0	84,912	1.9
<b>Total</b>	<b>\$ 1,007,166</b>	<b>21.1 %</b>	<b>\$ 412,162</b>	<b>8.3 %</b>	<b>\$ 292,536</b>	<b>5.9 %</b>	<b>\$ 187,874</b>	<b>3.8 %</b>

<sup>(1)</sup> Does not include PPP loans.

#### Forbearance Highlights

- Forbearances represented 21% of total LHFI, excl. PPP loans, at 6/30/2020, and 8% of total LHFI, excl. PPP loans, at 8/31/2020.
- 72% of forbearances were full deferment and 28% were partial deferments at 6/30/2020, 62% of forbearances were full deferment and 38% were partial deferments at 8/31/2020.
- Origin reduced amounts under forbearance 59% at 8/31/2020, from 6/30/2020, and anticipates an approximate reduction of over 80% in amounts under forbearance at 10/31/2020, compared to 6/30/2020.

#### PPP Highlights (as of 6/30/2020)

- Funded \$563 million in PPP loans
- Average PPP loan: \$185K; Median loan: \$38K
- Total interest and fee income recognized in 2Q2020: \$3.05 million
- Over 3,000 loans
- PPP loans supported over 63,300 jobs at companies impacted by COVID-19



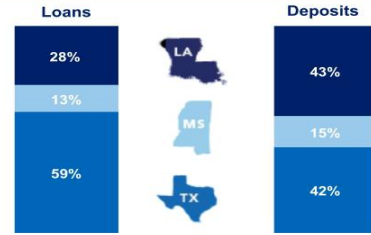
# DEPOSIT TRENDS

DOLLARS IN MILLIONS

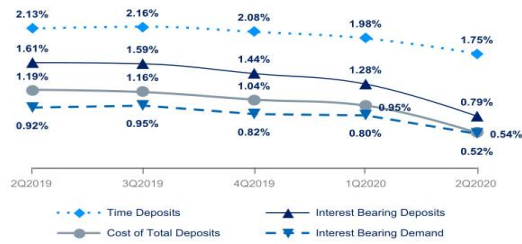
## Average Deposits



## Loans & Deposits by State at 6/30/2020



## Deposit Cost Trends (QTD Annualized)



## Time Deposit Repricing Schedule

Maturity	Balance	WAR
3Q2020	\$ 156	1.91 %
4Q2020	175	1.61
1Q2021	120	1.67
2Q2021	98	1.15
3Q2021+	197	1.54
<b>Total</b>	<b>\$ 746</b>	<b>1.60 %</b>

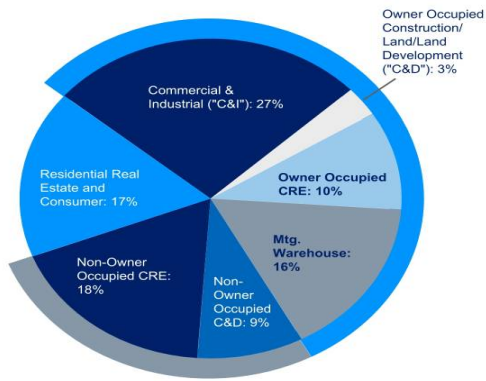
(1) Average brokered time deposits are included in the brokered category.  
 (2) Target time deposit rates 1% or less for new deposit customers.

# WELL DIVERSIFIED LOAN PORTFOLIO AT 6/30/2020

DOLLARS IN MILLIONS

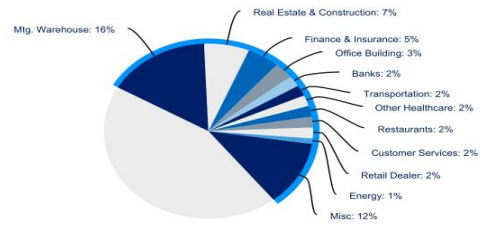
Loan Composition<sup>(1)</sup>: \$4,763

C&I, Owner Occupied C&D and CRE, Mtg. Warehouse: <sup>(1)</sup> \$2,663

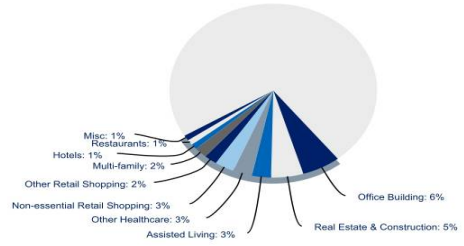


- C&I, Owner Occupied C&D and CRE, Mtg. Warehouse: 56%
- Non-Owner Occupied C&D and CRE: 27%

<sup>(1)</sup> Does not include loans held for sale or PPP loans.



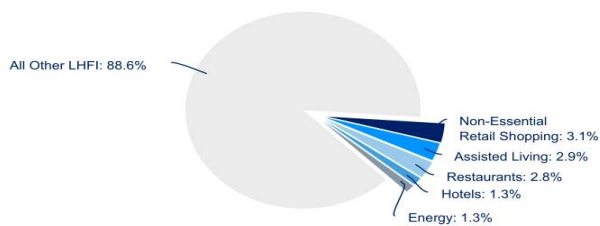
Non-Owner Occupied C&D and CRE: <sup>(1)</sup> \$1,313



ORIGIN BANCORP, INC.

## DEEP DIVE - SELECTED SECTORS<sup>(1)</sup>

LHFI<sup>(1)</sup> at 6/30/2020



- LHFI (excl. PPP loans net of deferred fees and costs) were \$4.76 billion at 6/30/2020, an increase of \$281.9 million, or 6.3%, compared to 3/31/2020, and an increase of \$619.9 million, or 15.0%, compared to the end of 2019.
- Five sectors accounted for 11.4% of total LHFI (excl. PPP loans net of deferred fees and costs).

LHFI-Selected Sectors (as of 6/30/2020) (dollars in thousands)	Outstanding Balance	Allowance Amount	Avg. Loan Size	Wtd. Avg. Risk Rating	Past Due	NPL
Selected sectors <sup>(1)(2)</sup>	\$ 547,626	\$ 15,712	\$ 1,214	5.22	1.34 %	\$ 7,633
All other LHFI <sup>(1)</sup>	4,215,439	54,756	468	4.14	0.39	22,414
<b>Total LHFI <sup>(1)</sup></b>	<b>\$ 4,763,065</b>	<b>\$ 70,468</b>	<b>\$ 504</b>	<b>4.26</b>	<b>0.50 %</b>	<b>\$ 30,047</b>

<sup>(1)</sup> LHFI excluding PPP loans.

<sup>(2)</sup> Selected sectors include hotels, energy, non-essential retail, restaurants and assisted living and exclude PPP loans.

# HOTEL SECTOR<sup>(1)</sup>



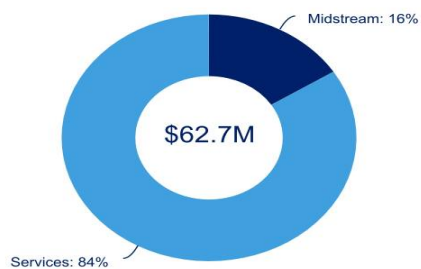
- Hotel Stats:**
- Balance represented 1.3% of total LHFI excl. PPP loans
  - Hotel sector past due: 0%
  - Hotel sector NPL: \$0
  - No conference center hotels
  - Number of forbearances: 16 (6/30/20); 14 (8/31/20)
  - Total forbearance amount: \$59,258K (6/30/20); \$58,183K (8/31/20)
  - Percentage of loans in forbearance: 92.5% (6/30/20); 86.4% (8/31/20)
  - Pre-COVID-19 hotel sector LTV 41% and DSCR 1.40x

Hotel Sub-Sector (as of 6/30/2020) (dollars in thousands)	# of Loans	Total Commitment	Outstanding Balance	Avg. Loan Size	Allowance Amount	Wtd. Avg. Risk Rating	Past Due	NPL
Hotels & Motels	18	\$ 63,343	\$ 62,999	\$ 3,500	\$ 794	5.14	— %	\$ —
Bed-and-Breakfast Inns	7	1,046	1,044	149	33	5.87	—	—
<b>Total Hotel</b>	<b>25</b>	<b>\$ 64,389</b>	<b>\$ 64,043</b>	<b>\$ 2,562</b>	<b>\$ 827</b>	<b>5.15</b>	<b>— %</b>	<b>\$ —</b>

<sup>(1)</sup> Excluding PPP loans, all information as of 6/30/2020 unless otherwise noted.

# ENERGY SECTOR<sup>(1)</sup>

## Energy Portfolio at 6/30/2020



### Energy Stats:

- Balance represented 1.3% of total LHFI excl. PPP loans
- No Exploration & Production lending exposure
- Number of forbearances: 15 (6/30/20); 6 (8/31/20)
- Total forbearance amount: \$6,776K (6/30/20); \$9,571K (8/31/20)
- Percentage of loans in forbearance: 10.8% (6/30/20); 16.8% (8/31/20)
- Pre-COVID-19 energy sector LTV 78% and DSCR 12.36x

Energy Sub-Sector (as of 6/30/2020) (dollars in thousands)	# of Loans	Total Commitment	Outstanding Balance	Avg. Loan Size	Allowance Amount	Wtd. Avg. Risk Rating	Past Due	NPL
Services <sup>(2)</sup>	48	\$ 84,434	\$ 52,567	\$ 1,095	\$ 5,835	6.52	4.40 %	\$ 2,311
Midstream	19	24,156	10,128	533	716	6.46	—	—
<b>Total Energy</b>	<b>67</b>	<b>\$ 108,590</b>	<b>\$ 62,695</b>	<b>\$ 936</b>	<b>\$ 6,551</b>	<b>6.51</b>	<b>3.69 %</b>	<b>\$ 2,311</b>

<sup>(1)</sup> Excluding PPP loans, all information as of 6/30/2020 unless otherwise noted.  
<sup>(2)</sup> Past dues excluding NPLs for Energy Services is 0%.

## NON-ESSENTIAL RETAIL SECTOR<sup>(1)</sup>

Non-Essential Retail Portfolio at 6/30/2020



### Non-Essential Retail Stats:

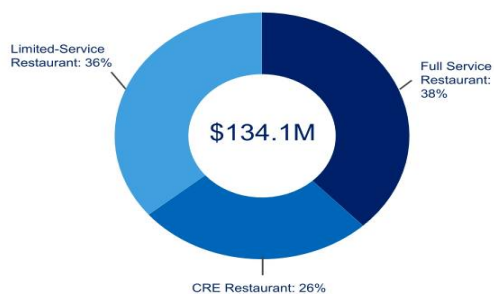
- Balance represented 3.1% of total LHF<sub>I</sub> excl. PPP loans
- Number of forbearances: 49 (6/30/20); 14 (8/31/20)
- Total forbearance amount: \$82,424K (6/30/20); \$52,131K (8/31/20)
- Percentage of loans in forbearance: 56.2% (6/30/20); 34.4% (8/31/20)
- Pre-COVID-19 non-essential retail sector LTV 56% and DSCR 1.47x

Non-Essential Retail Sub-Sector (as of 6/30/2020) (dollars in thousands)	# of Loans	Total Commitment	Outstanding Balance	Avg. Loan Size	Allowance Amount	Wtd. Avg. Risk Rating	Past Due	NPL
National Credit Tenant	23	\$ 102,591	\$ 89,204	\$ 3,878	\$ 686	4.69	— %	\$ —
CRE Retail Stores	32	45,845	44,637	1,395	313	5.15	5.77	2,575
Retail Shopping	120	17,350	12,725	106	275	5.21	1.41	477
<b>Total Non-Essential Retail</b>	<b>175</b>	<b>\$ 165,786</b>	<b>\$ 146,566</b>	<b>\$ 838</b>	<b>\$ 1,274</b>	<b>4.87</b>	<b>1.88 %</b>	<b>\$ 3,052</b>

<sup>(1)</sup> Excluding PPP loans, all information as of 6/30/2020 unless otherwise noted.

# RESTAURANT SECTOR<sup>(1)</sup>

## Restaurant Portfolio at 6/30/2020



## Restaurant Stats:

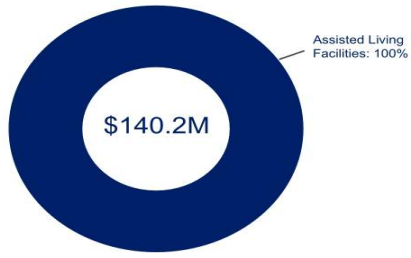
- Balance represented 2.8% of total LHFI excl. PPP loans
- Restaurant sector past due: 0%
- Restaurant sector NPL: \$0
- Number of forbearances: 106 (6/30/20); 38 (8/31/20)
- Total forbearance amount: \$100,209K (6/30/20); \$50,748K (8/31/20)
- Percentage of loans in forbearance: 74.7% (6/30/20); 35.4% (8/31/20)
- Pre-COVID-19 restaurant sector LTV 54% and DSCR 1.40x

Restaurant Sub-Sector (as of 6/30/2020) (dollars in thousands)	# of Loans	Total Commitment	Outstanding Balance	Avg. Loan Size	Allowance Amount	Wtd. Avg. Risk Rating	Past Due	NPL
Full Service Restaurants	95	\$ 63,543	\$ 51,195	\$ 539	\$ 1,382	4.73	— %	\$ —
CRE Restaurant	33	38,001	34,504	1,046	302	4.32	—	—
Limited-Service Restaurant	40	48,818	48,405	1,210	1,226	5.18	—	—
<b>Total Restaurant</b>	<b>168</b>	<b>\$ 150,362</b>	<b>\$ 134,104</b>	<b>\$ 798</b>	<b>\$ 2,910</b>	<b>4.79</b>	<b>— %</b>	<b>\$ —</b>

<sup>(1)</sup> Excluding PPP loans, all information as of 6/30/2020 unless otherwise noted.

# ASSISTED LIVING SECTOR<sup>(1)</sup>

Assisted Living Portfolio at 6/30/2020



## Assisted Living Stats:

- Balance represented 2.9% of total LHF<sup>(1)</sup> excl. PPP loans
- Number of forbearances: 5 (6/30/20); 6 (8/31/20)
- Total forbearance amount: \$48,935K (6/30/20); \$59,744K (8/31/20)
- Percentage of loans in forbearance: 34.9% (6/30/20); 41.7% (8/31/20)
- Pre-COVID-19 assisted living sector LTV 75% and DSCR 0.31x

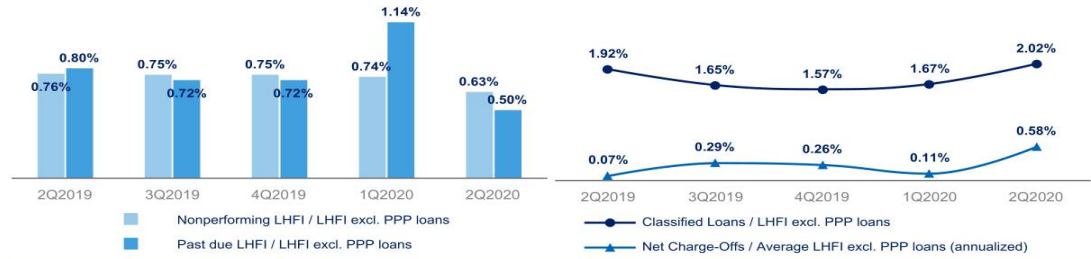
Assisted Living Sub-Sector (as of 6/30/2020) (dollars in thousands)	# of Loans	Total Commitment	Outstanding Balance	Avg. Loan Size	Allowance Amount	Wtd. Avg. Risk Rating	Past Due	NPL
Assisted Living <sup>(2)</sup>	16	\$ 157,033	\$ 140,218	\$ 8,764	\$ 4,150	5.46	1.62 %	\$ 2,270

<sup>(1)</sup> Excluding PPP loans, all information as of 6/30/2020 unless otherwise noted.  
<sup>(2)</sup> Past dues excluding NPLs for assisted living, which is one relationship, is 0%.



# CREDIT QUALITY

## Asset Quality Trends



## CECL

### Economic Drivers:

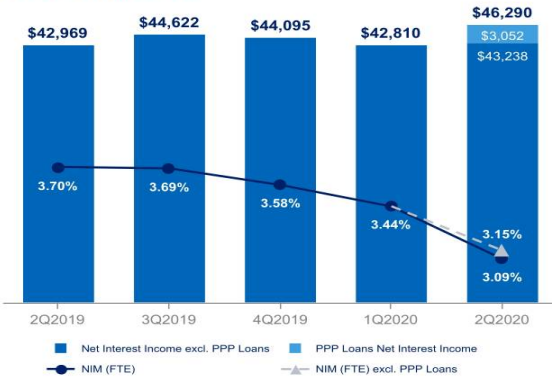
- Shrinking U.S. economy in 2020  
Key source: Moody's Analytics
- Elevated unemployment rate  
Key source: Moody's Analytics
- Loss reversion period extended to 18 months from 12 months

(dollars in thousands)	1/1/2020	1Q2020 Allowance Increase	3/31/2020	2Q2020 Allowance Increase <sup>(1)</sup>	6/30/2020
Commercial real estate	\$ 4,961	\$ 4,293	\$ 9,254	\$ 792	\$ 10,046
Construction/land/land development	4,852	202	5,054	1,806	6,860
Residential real estate	3,806	689	4,495	2,416	6,911
Commercial and industrial	24,256	11,567	35,823	9,458	45,281
Mortgage warehouse lines of credit	291	488	779	(177)	602
Consumer	602	56	658	110	768
<b>Total</b>	<b>\$ 38,768</b>	<b>\$ 17,295</b>	<b>\$ 56,063</b>	<b>\$ 14,405</b>	<b>\$ 70,468</b>
% of LHFI	0.94 %		1.25 %		1.33 %
% of LHFI excl. PPP loans and mtg. warehouse	0.99 %		1.37 %		1.75 %

<sup>(1)</sup> Net of charge-offs.

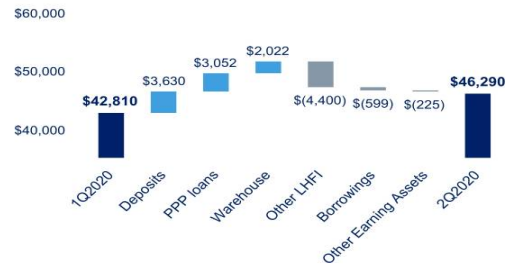
# NET INTEREST INCOME AND NIM TRENDS

DOLLARS IN THOUSANDS

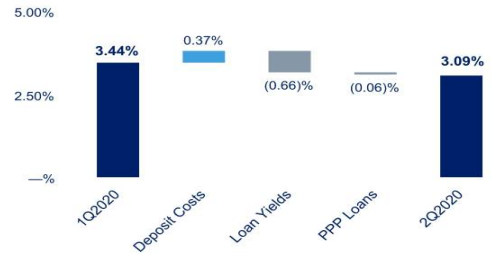


- Net interest income increased \$3.5 million in 2Q2020 from 1Q2020, and increased \$3.3 million in 2Q2020 from 2Q2019.
- Deposit cost savings contributed the greatest increase in net interest income, along with warehouse and PPP loans, offset by falling loan yields.
- NIM compression of 35 bps to 3.09% in 2Q2020 from 1Q2020, was caused by falling loan yields, offset by deposit cost reductions.
- Excluding the impact of lower yielding PPP loans, NIM was 3.15% in 2Q2020.

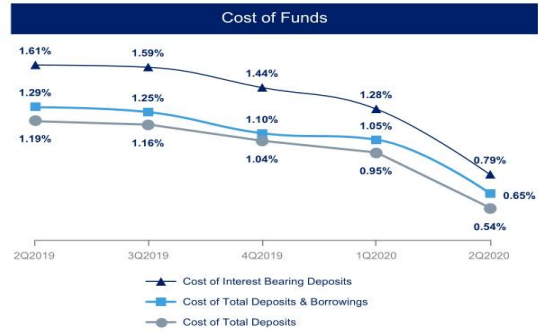
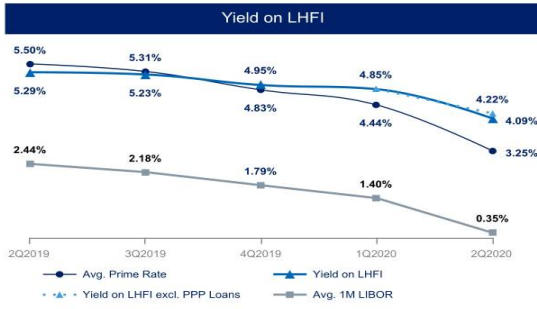
## Net Interest Income Changes - 2Q2020



## NIM Changes - 2Q2020

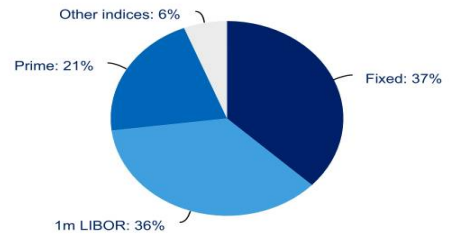


# YIELDS, COSTS AND ASSET PROFILE



- The cost of interest bearing deposits declined 49 bps during 2Q2020, and the cost of total deposits and cost of total deposits and borrowings declined 41 bps and 40 bps during 2Q2020, respectively.
- Variable rate LHF made up 63% of total LHF excl PPP loans, with 36% based on 1 month LIBOR as of 6/30/2020.
- The other indices category is primarily LIBOR ARMs, and the majority have initial reset date in 2021 or later.

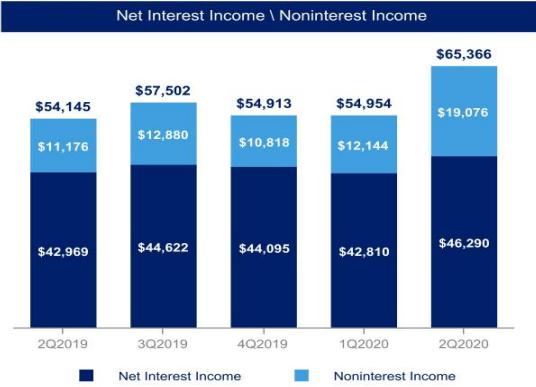
LHF<sup>(1)</sup>: Fixed \ Variable (by Index) at 06/30/2020



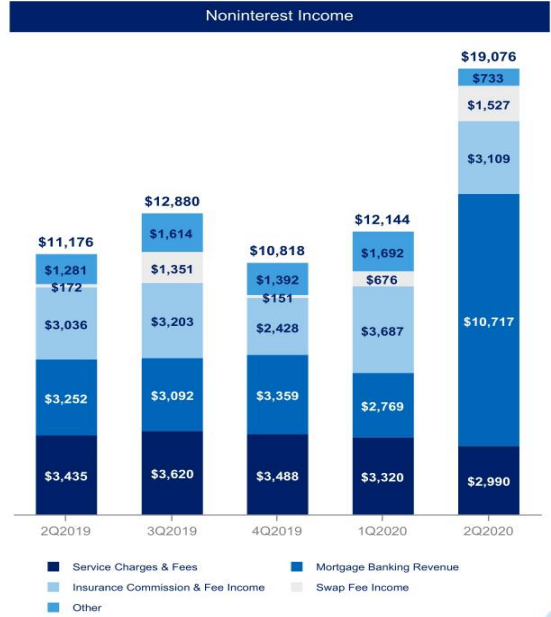
<sup>(1)</sup> LHF excluding PPP loans.

# NET REVENUE DISTRIBUTION

DOLLARS IN THOUSANDS



- Noninterest income regularly accounts for approximately 20% of total net revenue, with an uptick in 2Q2020 due to increased mortgage banking revenue.
- The mortgage banking revenue increase was primarily driven by a 128% increase in origination volume and an increase in the gain on sale margin, along with less valuation impairment on the MSR compared to 1Q2020.
- Swap fee income generation continues to be a focus in 2020. The increase in 2Q2020 from 1Q2020 was driven by the increased volume of new transactions due to the low-rate environment.
- Insurance commission revenue saw a seasonal decrease in 2Q2020 compared to 1Q2020.

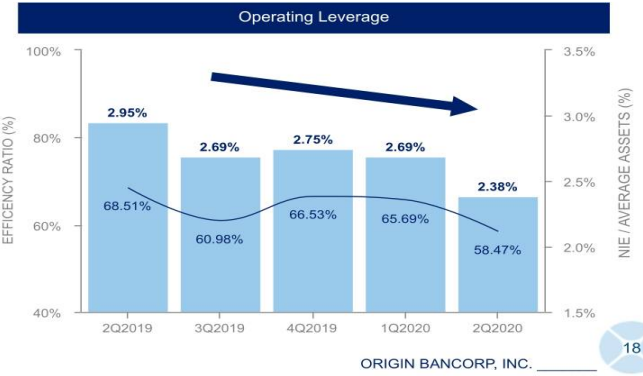


# NONINTEREST EXPENSE COMPOSITION

DOLLARS IN THOUSANDS



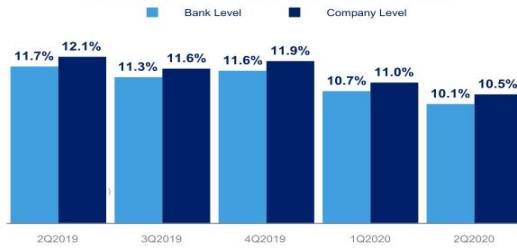
- Operating leverage reflects an improving trend in the efficiency ratio, coupled with a decline in the ratio of NIE to average assets as a result of improved mortgage performance in most recent quarter.
- Efficiency improvements during year were partially offset by the declining interest margin.
- Salaries and employee benefits increased in 2Q2020 compared to 1Q2020 by \$2.1 million, primarily due to higher incentive compensation allocated to employees for delivering PPP loans, and increased commissions due to higher mortgage production.
- The continued focus is on technology strategy to build efficient scale to support additional organic growth, with additional focus on branch strategy and operational efficiency to withstand challenges posed by COVID-19.



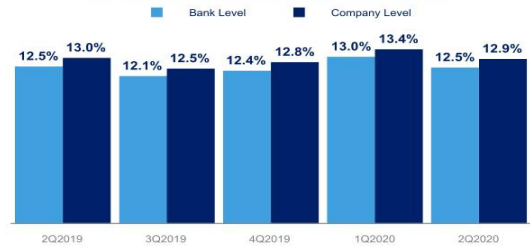
ORIGIN BANCORP, INC.

# CAPITAL

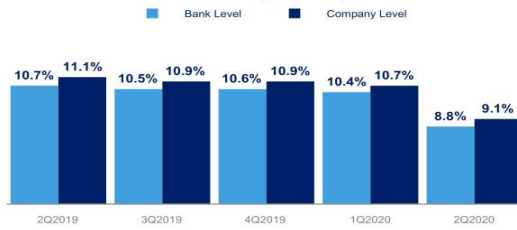
**Tier 1 Capital to Risk-Weighted Assets**



**Total Capital to Risk-Weighted Assets**



**Tier 1 Capital to Average Assets (Leverage Ratio)**



• **2020 Return to Shareholders**

- Return of \$5.1 million (\$723,000 in stock buyback and \$4.3 million in common dividends) YTD 6/30/2020, but have suspended buy-back activity
- PPP loans impacted leverage ratio by 75 bps during 2Q2020

## RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

<b>Calculation of Tangible Common Equity:</b>	<b>2Q2020</b>	<b>1Q2020</b>	<b>4Q2019</b>	<b>3Q2019</b>	<b>2Q2019</b>
Total common stockholders' equity	\$ 614,781	\$ 606,631	\$ 599,262	\$ 588,363	\$ 584,293
Less: goodwill and other intangible assets, net	30,953	31,241	31,540	31,842	32,144
<b>Tangible Common Equity</b>	<b>\$ 583,828</b>	<b>\$ 575,390</b>	<b>\$ 567,722</b>	<b>\$ 556,521</b>	<b>\$ 552,149</b>
<b>Calculation of Tangible Book Value per Common Share:</b>					
Divided by common shares outstanding at the end of the period	23,501,233	23,475,948	23,480,945	23,481,781	23,774,238
<b>Tangible Book Value per Common Share</b>	<b>\$ 24.84</b>	<b>\$ 24.51</b>	<b>\$ 24.18</b>	<b>\$ 23.70</b>	<b>\$ 23.22</b>
<b>Calculation of PTPP Earnings:</b>					
<b>Net Income</b>	<b>\$ 4,957</b>	<b>\$ 753</b>	<b>\$ 12,827</b>	<b>\$ 14,617</b>	<b>\$ 12,283</b>
Plus: provision for credit losses	21,403	18,531	2,377	4,201	1,985
Plus: income tax expense	786	(427)	3,175	3,620	2,782
<b>PTPP Earnings</b>	<b>\$ 27,146</b>	<b>\$ 18,857</b>	<b>\$ 18,379</b>	<b>\$ 22,438</b>	<b>\$ 17,050</b>
<b>Calculation of PTPP ROAA and PTPP ROAE:</b>					
<b>PTPP Earnings</b>	<b>\$ 27,146</b>	<b>\$ 18,857</b>	<b>\$ 18,379</b>	<b>\$ 22,438</b>	<b>\$ 17,050</b>
Divided by number of days in the quarter	91	91	92	92	91
Multiplied by the number of days in the year	366	366	365	365	365
<b>Annualized PTPP Earnings</b>	<b>\$ 109,181</b>	<b>\$ 75,842</b>	<b>\$ 72,917</b>	<b>\$ 89,020</b>	<b>\$ 68,387</b>
Divided by total average assets	\$ 6,447,526	\$ 5,400,704	\$ 5,271,979	\$ 5,179,549	\$ 5,043,951
<b>PTPP ROAA (annualized)</b>	<b>1.69 %</b>	<b>1.40 %</b>	<b>1.38 %</b>	<b>1.72 %</b>	<b>1.36 %</b>
Divided by total average stockholder's equity	\$ 617,898	\$ 611,162	\$ 597,925	\$ 588,504	\$ 576,761
<b>PTPP ROAE (annualized)</b>	<b>17.67 %</b>	<b>12.41 %</b>	<b>12.19 %</b>	<b>15.13 %</b>	<b>11.86 %</b>

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